EFFECTIVE O&M PROGRAMS WORKSHOP Winning the Customers' Confidence



AWWA Members \$195 Non-Members \$295

Thursday, July 19, 2018 from 7:30 AM - 4:30 PM

Western Municipal Water District, 16451 El Sobrante Road, Riverside, CA 92503

Wednesday, October 3, 2018 from 7:30 AM - 4:30 PM

CA-NV Section, West Sacramento Training Office, 3920 West Capitol Avenue, Suite 100, West Sacramento, CA 95691

Workshop Objective: To provide expertise and knowledge to aid personnel to develop, implement and sustain programs to continuously win the support of their customers.

Workshop Outline:

- 1. Identifying the real water-related concerns of the customer
- 2. The benefits to the customer when a Supervisor knows the productivity of their Employees
- 3. Developing and teaching Employees with the goals of the organization in mind
- 4. Monitoring and modifying Employee behavior to represent the best public image
- 5. Knowing the value and importance of persuasively engaging the customers
- 6. Establishing and coordinating the effectiveness of O&M programs with the customer concerns
- 7. Measuring the success of your programs
- 8. Properly planning for O&M program sustainability

Instructor: Ken Morgan

Visit <u>www.ca-nv-awwa.org</u> for more information or call the Section office at 909.481.7200





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Registration Form

□ **Riverside – July 19, 2018** □ **West Sacramento – October 3, 2018**AWWA Member \$195 / Non-member \$295

Attendee Name:	
City:	State:Zip:
Cell Phone:	Home Phone:
Attendee E-mail:	
City:	State: Zip:
Company Phone:	Fax:
AWWA Member #:	
*Registration will not be proces	sed without PAYMENT
Make checks payable, in U.S. Check #	PO #
Payment Method: Credit Co	(Must be accompanied by a physical copy of the Purchase Orde ard: Visa MC AMEX
Name on Card:	
Credit Card #	
Exp. Date:	Billing Zip Code:
Authorized Signature:	
	ceipt, please enter e-mail address:
E-mail	

To register or cancel your registration at any time, please contact Shobhana at 909.291.2117.

Please fill out this form completely and mail to:

CA-NV Section AWWA 10435 Ashford St., 2nd Floor Rancho Cucamonga, CA 91730

Or you can fax it to (909) 291-2107 (secure fax line). Or email it to schickarmane@ca-nv-awwa.org

CONTACT HOURS

All Contact Hours are emailed. In order to receive your Contact Hours, you must include your email address on this form. For attendance verification you must sign in and out. You must be in attendance for the full time in order to be awarded full credit. If your attendance cannot be verified you will not be issued Contact Hours. The Contact Hours advertised by the CA-NV AWWA are only an estimate, final hours are determined upon an audit of your record. It can take up to 30 days to process and issue your Contact Hour certificates.

CA-NV AWWA CANCELLATION POLICY

Requests for refunds and requests for transfers must be made in writing and are subject to the following conditions: Full refund of fee paid (minus \$50.00 handling fee) will be issued for cancellations received more than two weeks prior to class date. All fees are non-refundable thereafter. Transfers are based on the availability. No transfer requests will be authorized within 72 hours prior to the class date.

